**Video Title:** The Pygmalion Effect and the Power of Positive Expectations

**Video URL:** YouTube URL: <http://www.youtube.com/watch?v=hTghEXKNj7g>

**Run Time:** 6:00

**Source:** Heroic Imagination Project/YouTube

**Close Caption Available:** No

This video discusses the self-fulfilling prophecy. In Chapter 3 this was defined as the situation where a person's (such as a teacher) expectations about another person (e.g., a student) can bring about a change in the target's behavior that is consistent with the first person's expectations (behavioral confirmation). Commentary is provided by Robert Rosenthal, the person who pioneered research on the self-fulfilling prophecy. Rosenthal provides four conditions that favor the self-fulfilling prophecy. As you watch the video, you should answer the following questions:

1. What effect do a teacher’s expectations have on a student’s performance?

2. Why would the target of an expectation change his or her behavior to confirm that expectation?

3. What are the four conditions that give rise to the self-fulfilling prophecy?

4. In what other situations can the self-fulfilling prophecy occur?

5. What can be done to minimize the impact of the self-fulfilling prophecy?